

Supply Chain and Investment Opportunities for Chemical Industry in Thailand

by

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December 16, 2022
BOI Tokyo Office Webinar



Thai Chemical Industry leads the development of Thailand's Economic

6GC

to be a center for the ASEAN region



Infrastructure
Building light industries
textile, automotive, and
assembling industries



2nd Wave (1977-2001)



3rd Wave (2002-2015)



- Natural gas supply
- · Medium technical labor skill
- Captive domestic demand for petrochemical / Automotive Hub
- Eastern Seaboard development
- Petrochemicals for reginal export
- Export growth of automotive production
- Specialties, Advanced material, and value added industry, New S-Curve
- Circular Economy



Petrochemical Industry





Automotive
Automotive capacity
2 million per year



Electrical and Electronics
World leader in HDD and IC
manufacturing











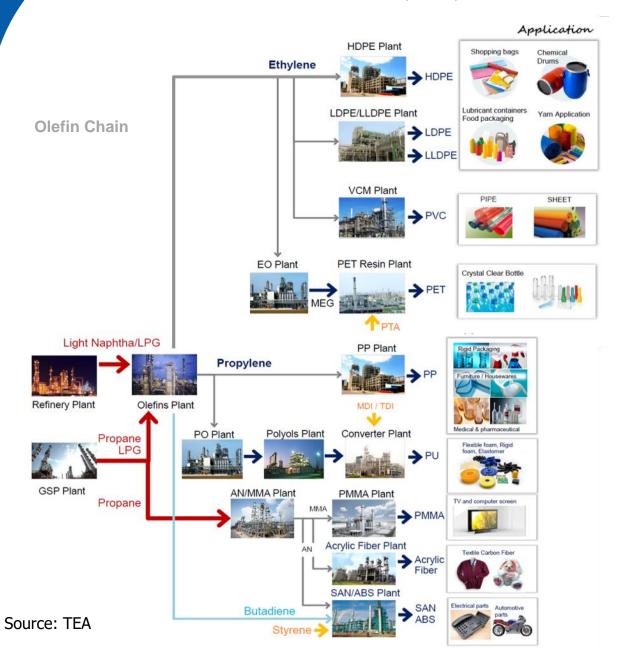


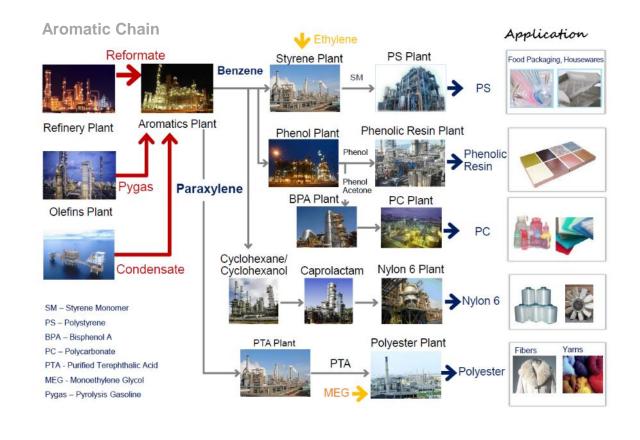
Material Supply for various industries

Thai Petrochemical Supply Chain



One of the most well-developed petrochemical industries in Asia





Ethylene

HDPE - High density polyethylene

LDPE - Low density polyethylene

LLDPE - Linear low density polyethylene

VCM - Vinylchloride Monomer

PVC - Polyvinylchloride

PET - Polyethylene terephthalate

MEG - Monoethylene Glycol

PTA - Purified Terephthalic Acid

Propylene

PP - Polypropylene

AN - Acrylonitrile

MMA - Methyl Methacrylate

PMMA - Poly Methyl Methacrylate

PO - Propylene Oxide

PU - Polyurethane

MDI - Methylene Diphenyl Diisocyanate

TDI - Toluene Diisocyanate

Aromatic

SM - Styrene Monomer

PS - Polystyrene

BPA - Bisphenol A

PC - Polycarbonate

PTA - Purified Terephthalic Acid

MEG - Monoethylene Glycol

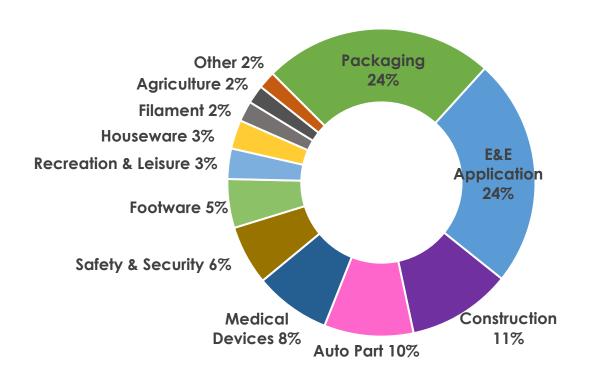
Pygas - Pyrolysis Gasoline

Thailand Plastics Resin Conversion Value 2020

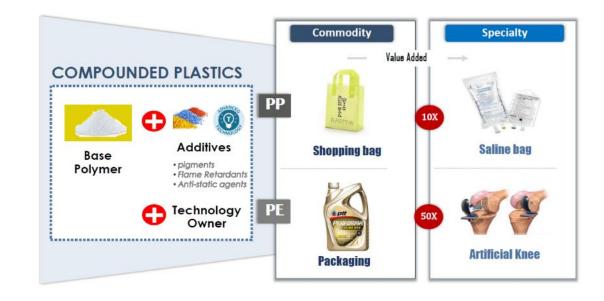




By Value 851,376 MB (27,200 MUSD)



Innovation for material solutions



Source: Petroleum Institute of Thailand, data modified by PIC, PITH

PTT & SCG group produce the majority of Thailand's Petrochemicals



Thailand's four major petrochemical players are PTTGC, SCG Chemical, IRPC and Indorama



IRPC Thaiou

GGGC

SCG Group

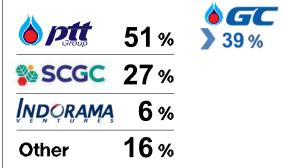


Indorama Group

Year 2021



กำลังการผลิตรวม (ล้านตัน)





กลุ่มผลิตภัณฑ์หลักของไทย

(หน่วย: ล้านตัน)

~13 ~8 ~14

ผลิตภัณฑ์ขั้นต้น Upstream

ผลิตภัณฑ์ขั้นกลาง Intermediate

ผลิตภัณฑ์ขั้นปลาย Downstream

- Ethylene
- Propylene
- Benzene
- Paraxylene
- VCM
- Styrene
- PTA
- EG
- PE
- PP
 - PS/ABS/SBL
- PET

• PVC

• PC

PTT Global Chemical

Public Company Limited

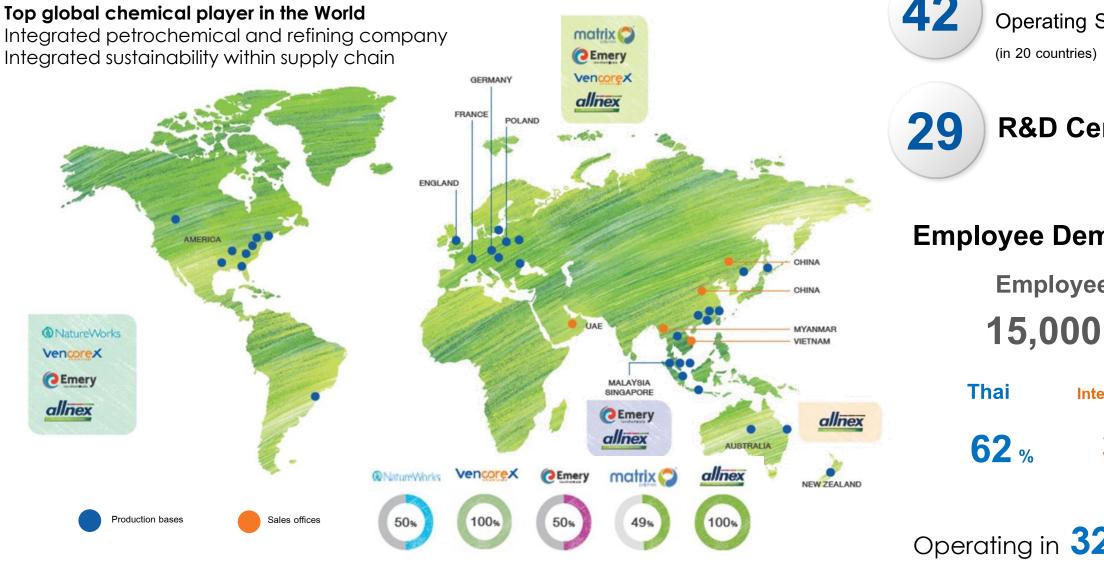
GC is Thailand's largest and Asia's leading integrated petrochemical company



GC Global Footprint



Leveraging global presence to explore inbound and outbound investment & partnership opportunities



International Operating Sites

R&D Centers

Employee Demography

Employee

International

38 %

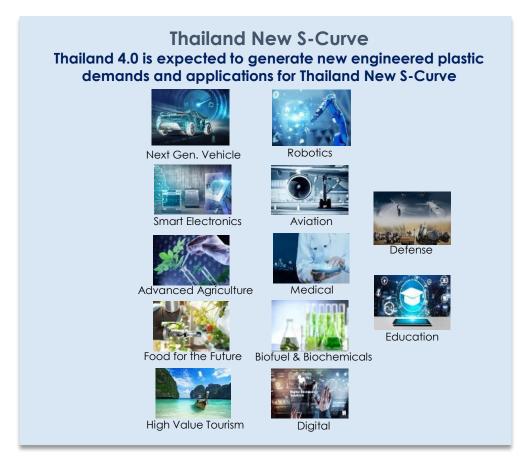
Operating in 32 countries

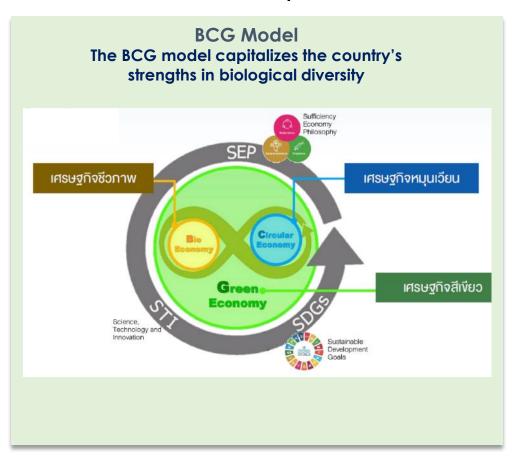
Opportunities for the Thai Chemical Industry Investment



Advance Product in transition of Thai Chemical Industry from commodity into higher-value fine, specialty chemicals, biobased chemical and low carbon business

Petrochemical business are driven toward advanced materials for New S-Curve and low carbon product under BCG Model





GC Roles as the host to collaborate with international partners





GC's Roles

- Competitive feedstock
- Industrial land & infrastructure
- Support for applying various permits
- Knowledge of local context, incl. local community





Partners' Roles

- Process technology & technical assistance
- Product / application knowledge
- Market understanding & network
- Key personnel to manage operation & knowledge transfer





GC Supporting Infrastructures for New Investment

Land for New Investment

• Available lands in EEC Map Ta Phut



Utility, Jetty and Tank Farms

- Supply of Electricity, Steam and industrial water
- Service provider of Jetty, Tank Farm and Warehouse

BOI and Permit Services

 Experienced > 50 BOI certificates and EIA&E/HIA permits approved



Plant Management, Engineering & Safety Services

- Maintenance, Design & Engineering Consultation, Construction
- Safety Training & Consultation

R&D and LAB Facilities

- R&D, Tech. Services
- Analytical Testing
- Pilot Plants



Others

- Finance & Accounting
- Procurement
- Human Resource

Project	International Partners	
PP	LyondellBasell (29%)	
Roto Compound	Matrix (51%)	
ACN & MMA	Asahi Kasei (50%)	•
Bio-PBS	Mitsubishi Chemical (50%)	•
PO & Polyols	Sumitomo Chemical (Licensor) Sanyo Chemical (14.9%) Toyota Tsusho (3%)	•
HSBC & PA9T	Kuraray (53.3%) Sumitomo Corp. (13.3%)	•
PTA & PET	Mitsui Chemical (26%)	•
PP Compound	Dynachem (51%) Nissho Corp (5%)	*

GC has invested 3.4 Billion USD in new projects for the last 3 years







GC Support Bio-Circular-Green (BCG) Model Initiated by Thai Gov.



Three dimension: 'B' for Bio-Economy, 'C' for Circular Economy, and 'G' for Green Economy

Ensure effective resource management providing maximum benefits, drive bioeconomy and recycling to reduces waste or even generates zero waste. Improve the environment and quality of life that supports sustainable economic growth.

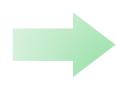
Bioeconomy





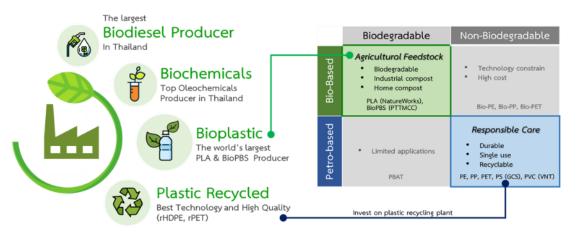






Thailand has abundant bio-feedstock resources, such as sugar cane, cassava, molasses, palm and other natural products.

The Thai government aims to promote the production of chemicals derived from these bio-feedstocks.



Climate Actions

International and value-chain collaboration for a greater greenhouse gas reduction



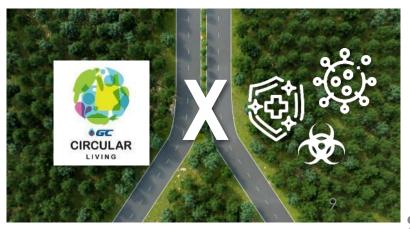
Waste Mgmt Platform

Leverage the Platform to create waste mgmt ecosystems with multiple partners



New Circular Model

Pioneer in hybrid models where sustainability meets the current contexts of society



Bio-based Solutions



GC reinforcing our leadership in Sustainability and Supporting the BCG Economy model

Comprehensive green portfolio



Bioplastic Capacity



World's No. 1 producer of PLA



World's sole producer of Bio-PBS







The pioneer and leading oleochemicals player in TH

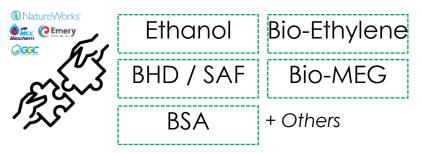
Key Investments in TE





Growth

Portfolio Restructuring & Synergy



Differentiation

Value-added Applications bel & Certification















Recycling & Circularity





World Class PCR Production Technology & **SEA Biggest Integrated Recycling Production Line**







Used Plastics 40 KTA PET

20 KTA HDPE

Products

30 KTA rPET 15 KTA rHDPE

@ InnoEco



End-to-end Plastic Waste Mgmt Platform













Collaboration & Inclusiveness

Growth



Mechanical Recycling

Expansion (TH)

New facility (US)



Chemical Recycling New facility (TH)



New Opportunity Exploring



App & Platform





Waste Collecting Hub



B2C Business

Differentiation

Label & Certification











GC strategic investment to maintain and further enhance our competitiveness



by enhancing resilience and creating an advantage over competitors to create a foundation for future growth

Drive Thailand Industries Sector Competitiveness

Feedstock Flexibility I Value Added Products | Enhance Process Efficiency | Support BCG Model

GC as Leading investor in **EEC**

GC has invested in Thailand up to 4.2 Billion USD

between 2017-2022

More than

1.8 Billion USD

of investment plan
over the next 5 years
2022+



Projects under final investment decision ~0.6 Billion USD Projects under study 1.2 Billion USD

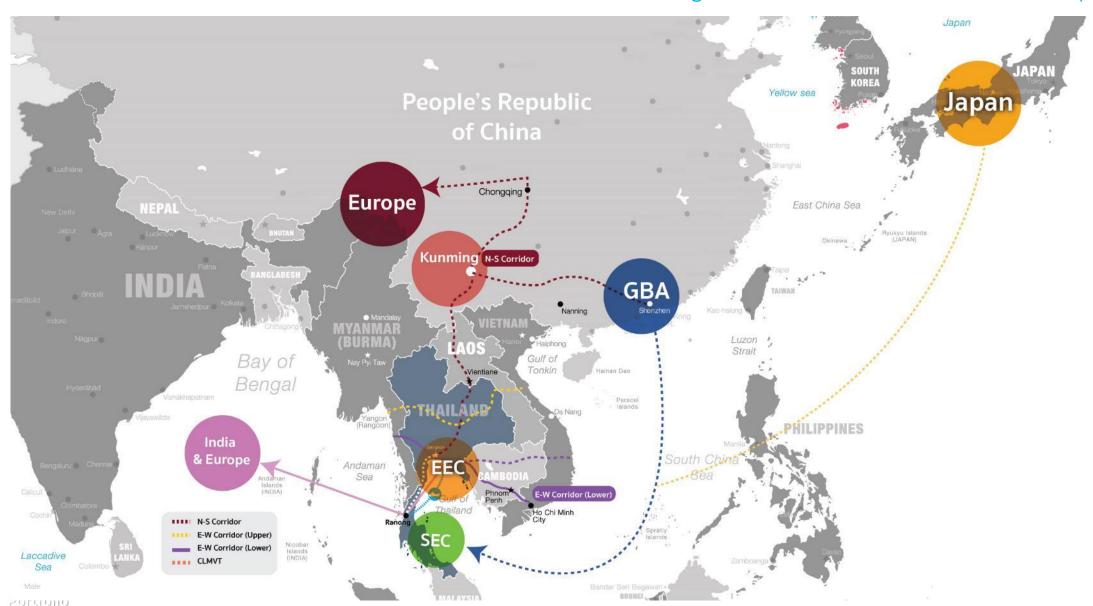




Thai Chemical Industry and the connectivity among multi-regions in Asia



Promote Thailand and as an "International Business Hub" and the "Regional Trade and Investment Gateway



Thank you